

**Date: 15-06-2025**

### **MOU'S WITH INDUSTRIES**

<b>S.No</b>	<b>Parties Involved</b>	<b>Date</b>	<b>Purpose</b>	<b>Key Deliverables</b>
<b>1.</b>	Leo Global Overseas Educational Consultancy	23-08-2024	To provide overseas career consultancy and placement services	Leo provides Guest lectures, placement and training for students, Free IELTS training, career guidance, personality development sessions, free passport application guidance
<b>2.</b>	International Institute of Information Technology, Hyderabad (IIIT Hyderabad) Kakinada Institute of Engineering & Technology (KIET)	02-06-2022	To provide better opportunities to rural students especially rural girls , in AI and other emerging technologies like Cyber Security. The goal is to bridge urban-rural gender disparities in computer science education.	"From IIIT Hyderabad: Assign a senior faculty as a strategy advisor offer an online AIML program for 2nd year students, conduct a college research affiliate program, and assign projects from RCTS and, when possible from the IIIT-H ecosystem." From KIET: Appoint a senior faculty as coordinator pay a monthly retainership to IIIT-H, bear the costs for faculty traveling to KIET and cover costs for online & offline lectures, webinars, hackathons, and other training programs at the KIET campus.
<b>3.</b>	IBM India Private Limited, Bangalore & Kakinada Institute of Engineering & Technology	18-11-2020	Acknowledge the need for IBM Software skills in the IT education and Training Sector	Acknowledge the need for IBM Software skills in the IT education and Training Sector

4.	"Edunet Foundation Kakinada Institute of Engineering" & Technology (KIET Group)	27.09.2023	To collaborate with each other for the mutual benefit of building the capacity of learners through one or more of the programs managed by Edunet	From Edunet Foundation: Orientation sessions, Program materials, Online instructor-led sessions Interaction with industry experts, Online platform availability, Assessments, Linkages with local and regional industries,. and Updates on program progress.From Institution (KIET): Learner identification, Support for orientation sessions, Ensuring attendance, Supporting assessments, and ensuring no additional fees are charged for participation in Edunet programs
5.	Sportt shaw college,canada & KIET College,Korangi	11.05.2016	Personnel & Material Exchange for academic activities	Joint Lectures & Educational programs, Exchange of academic and resarch & training facilities
6.	Indian Institute of Technology, Madras (IITM) Chennai, Kakinada City Kakinada Institute of Engineering & Technology, Korangi	22.07.2016	Student assignments related to lab course and submit it to IIT-Madras	Assignement on subjects and course completion certificates
7.	Thinkcell Learning Solutions Private Limited,Hyderabad Kakinada City Kakinada Institute of Engineering & Technology, Korangi	17.07.2007	THINKCELL shall provide coaching, in COLLEGE campus, to the students of COLLEGE who are preparing for GATE 2018 ("Students")	Access to complete eGATE (live internet classes) sessions covering entire GATE syllabus
8.	Kakinada Smart City Corporation Ltd., Kakinada	21-10-2017	Establish a Smart City Innovation Laboratory at Kakinada Institute	"Creation of Smart City Innovation Laboratory (KSCIL) in KIET Creation of

	City Kakinada Institute of Engineering & Technology, Korangi		of Engineering echnology. Interact with Smart Cities Consultants and Administration Bodies T & submit inputs to the Kakinada Smart City Corporation Limite	new class of applications, facilities " & solutions for the Smart City Development of Framework and architecture for IT integration in Government Departments Establishment of a Lab Environment for experimenting with Smart City technologies Conducting research for applying emerging technologies in public utilities
9.	Kakinada Institute of Engineering & Technologies, Kakinada Skill Gym (OPC) Private Limited	18-12-2017	Provide English Language Skills training to the students of Kakinada Institute of Engineering & Technologies. Outline roles and responsibilities of both parties in connection with this training.	Training 1-year students to complete their 2-semester English textbooks. Assistance in improving English Language Skills. Apply English skills for conversations and everyday situations.
10.	KIET Group of Institutions, Korangi, Kakinada Smart City Corporation Limited, Kakinada City	23-10-2017	Formal understanding of cooperation to send Engineering students and teachers "to study technologies applied in Smart Cities around the world and to prepare " a roadmap for evolving Kakinada as a Smart City.	Study of technologies implemented in Smart Cities globally. Preparation of a project report on the study. Conducting research and proof of concept on applying emerging technologies in planning for Kakinada Smart City. Introduction to international Smart Cities. Providing necessary permissions for study tours to various international Smart Cities.
11.	Tata Consultancy Services Limited (TCS), Kakinada Institute of Engineering & Technology	01-08-2017	The main purpose is for the LISP to provide end-to-end infrastructural support	"Provision of facilities as set out in the Agreement. Allowing access to the facilities to TCS and its customers. Providing infrastructure and facilities for

			to TCS as outlined in the "Scope of Service."	delivering services by TCS to its customers. Maintenance and readiness of facilities, power supply, networking etc. as described in the Agreement.
12.	IL&FS Skills Development Corporation Limited, New Delhi. Kakinada Institute of Engineering & Technology	06-01-2019	the Trainees in one or more of the several trades as per the project implemented	Supporting placements, Conducting training of Trainers, External Assessment of Candidates, Certification of candidates
13.	INEURON INTELLIOGENCE PRIVATE LIMITED & Kakinada Institute of Engineering & Technology	04-05-2021	The partnership aims to provide programs data structure . in Artificial intelligence, data science, data analytics, and algorithm, and various domains to the students of KIET	"From iNeuron: Classroom Training (300 hours/batch in online mode), LMS Access, Material, Course Projects, Interview Preparation, Internship opportunities, Placement support, and Mentor support. From KIET: Classroom facility, Student coordination, Trainer accommodation, and operational points.
14.	TALENTIO	23-03-2021	Skill Modules	Skill Modules

15.	KIET-Kakinada Institute of Engineering and Technology DATAPRO COMPUTERS PVT. LTD., Visakhapatnam	10-10-2022	Collaborative engagement between KIET and DATAPRO . "COMPUTERS PVT. LTD. to provide quality education and training," primarily focusing on technologies like AIML and computer skills	Curriculum Design & Delivery (Nominating industry subject experts, offering training, course delivery for electives, and student assessments). . internship opportunities). Guest Faculty/Visiting Faculty/Resource Person from industry (Nominating senior experts, conducting employability programs)Utility of the infrastructure (KIET offers available lab facilities for training and consultancy related to the industry)
16.	Veterans India - Kakinada Institute of Engineering & Technology (KIET Group)	15.06.2023	To collaborate with Facilitation of appropriate internship opportunities to the students in all applicable aspects of the organization including Science and technology sectors in their Wings.	1. Adoption of Must Train method [Strategy and Tactics] for self-defense and national security. 2. Weekly/Monthly Activities to bring veterans from India and retired Military personnel into Induction level programs in higher education Institutions/Universities. 3. Monetary Compensation to Veterans for sessions they attend as speakers or expert to share their experience post-retirement. 4. All Sports/ physical fitness activities are to be conducted in collaboration with the Veterans India Youth Wing to meet the objective of the FIT India movement launched by the Honourable Prime Minister. 5. Facilitation of appropriate internship opportunities to the students in all applicable aspects of the organization including management and technology sectors in their Wings.

<b>17.</b>	Talent Sprint	08.06.2020	Integration of Diverse Engineering Courses, Assessments, Video Indexing with Institutions	iPearl (Interactive Platform for Experiential and Remote Learning), TalentSprint's Digital Delivery Platform, truly open by design, is built on Open edX and has been architected to incorporate best-of-breed technologies and state-of-the-art components. The hallmark of the platform is its seamless integration of diverse but related learning technologies that facilitates synchronous learning, asynchronous learning, assignments, assessments, group work, cloud labs, and video indexing, with just one single sign on. This maximizes user delight, for both students and instructors.
<b>18.</b>	XceleRator	25.06.2022	To Collaborate with Skills development in Computer Science Engineering and Faculty Development programs by Industry experts.	Xcelerator helps college students build a portfolio of skills aligned to their career aspirations. The platform creates a gamification layer to integrate and align everything a college student does (education, exposure, experience) to specific job roles chosen by the students - all the while creating personal paths to success for them.
<b>19.</b>	Excelr	15.03.2021	To collaborate with Skills development, IT Education and Workforce Development Programs.	Supporting placements, Conducting training of Trainers, External Assessment of Candidates, Certification of candidates

20.	Savantis	14.03.2024	To provide Training on Professional Development for Interpersonal Skills	<p>Savantis has been helping companies improve their operational efficiency by providing IT staffing and delivering end-to-end solutions with SAP, the world's leading business software, since 1999. Savantis brings together an extensive global team of IT experts, experienced SAP consultants, and innovative industry solutions for the retail, entertainment, high tech, hospitality, manufacturing, and travel markets.</p>
21.	Nasscom Future Skills Prime	24.10.2020	To collaborate with Skills development, IT Education and Workforce Development Programs.	<p>Education &amp; skill development initiative of nasscom; SSC nasscom works with its industry members and select academic and skill development institutions to help improve the quality and quantity of the employable workforce available to this industry</p>
22.	UNXT by Unnati	28.12.2023	To provide for Training on Professional Development for Interpersonal Skills	<p>UNXT program is designed to give an intensive training of approximately 165 hours which includes the following: ● Spoken English and Effective Communication Techniques. ●</p>

				<p>Life Skills like Self-respect, Time Management, Stress Management, Effective Work Habits, Health and Hygiene, Sexuality, Diversity, Building Confidence, Grooming, to name a few. ● Employability Skills like Teamwork, Development of Leadership skills, Problem Solving, Managing Conflict, Effective Work Habits, Resume Writing, Interview skills, Mock Interviews and so forth. ● Essential Values systems like Punctuality, Responsibility, Honesty, Caring &amp; Sharing, Gratitude, Humility &amp; Respect etc. ● Debates, Public Speaking, Reading &amp; Visual Comprehension, e-learning (U LEAPP App) and much more.</p>
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23.	Smart Internz ServiceNow	20.05.2022	To provide AICTE Supported ServiceNow Virtual Internship Program with SmartInternz Educational Services	SmartBridge has partnered with ServiceNow ( <a href="http://www.servicenow.com">www.servicenow.com</a> ) a cloud-based platform and solutions company that helps digitize and unify organizations so that they can find smarter, faster, better ways to make workflow. Our collaboration with ServiceNow provides students global and centralized learning, while building future-ready skills and capabilities. The students are provided an education path with access to ServiceNow Administrator and Developer courses on the Now Learning platform.
24.	APSSDC, ICT Academy, and MongoDB	15.05.2024	To collaborate and explore innovative ways to integrate real-world applications into academic curricula.	MongoDB's flexibility and robust features make it an ideal choice for a wide range of applications, from simple web apps to complex systems handling high volumes of data.
25.	SmartBridge Salesforce	20.05.2022	To provide AICTE Supported ServiceNow Virtual Internship Program with SmartBridge Educational Services	AICTE Approved Salesforce Developer Catalyst- An initiative for young minds to build their career in Salesforce Ecosystem

## **MOUs Implementation**

### **1. IIIT Hyderabad**

- **Hackathons:** Organizes under the mentorship of IIIT Hyderabad faculty to enhance problem-solving and innovation skills.
- **Internships:** Offered to meritorious students, providing real-time exposure to advanced research and development.
- **Faculty Development:** Guidance and collaboration in faculty research initiatives to build academic and research capabilities.

### **2. Edunet Foundation**

- **Certification Courses:** Industry-aligned certification programs delivered to students to bridge academic learning with employability skills.

### **3. Leo Global Overseas Pvt. Ltd.**

- **Abroad Education Awareness:** Conducted seminars and counselling sessions to educate students on opportunities for higher education abroad.

- **Passport Facilitation:** Supported students in securing passports as a first step towards their overseas education journey.

#### 4. IBM India Private Limited

- **Internships:** Students are provided opportunities to intern with IBM, gaining exposure to enterprise-level technologies and professional work culture.

#### 5. Salesforce

- **Internships:** Hands-on learning experience on Salesforce technologies through structured internship programs facilitated by Salesforce.

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